YP **鸢朋鞋业**
YINGPENG FOOTWEAR

POLICY NO. YP-TO-2026-11
生效日期 2026.11 · 版本 V1

300-Pair *Trial Order*

三百双试单政策 —— 小批量起订 · 不加收试单费 · 工厂直供 *Small batch. No surcharge. Factory direct.*

我们是一家飞织鞋**源头工厂**，不是贸易公司。这份政策写给第一次合作的买家：用**三百双**验证质量、验证交期、验证我们是不是真的工厂——而不是用一整个货柜去赌。

We are a flyknit footwear **factory**, not a trading company. This policy exists for first-time buyers: prove the quality, the lead time and the factory itself with **300 pairs** — not with a full container.

条款 ITEM	中文	ENGLISH
01 **起订量** MOQ	每款 300 双起订，可混色混码，不强制整箱单色。	300 pairs per style. Mixed colors and mixed sizes accepted — no single-color carton requirement.
02 **价格** PRICE	试单价 = 大货价，不收取任何试单附加费。	Trial price is the same as bulk FOB price. No trial surcharge, ever.
03 **打样** SAMPLING	7–15 天寄出样品；样鞋按成本收费，下大货时全额抵扣。	Samples dispatched in 7–15 days. Charged at cost, credited back in full on your bulk order.
04 **交期** LEAD TIME	300–3,000 双：20–30 天出货；3,000 双以上另行排产。	20–30 days for 300–3,000 pairs. Above 3,000 pairs, schedule confirmed per order.
05 **定制** OEM	Logo、配色、鞋面纹路、鞋盒、吊牌均可定制；48 小时出效果图。	Logo, colorway, upper pattern, shoe box and hangtag. Mock-up within 48 hours.
06 **配码** SIZING	童鞋欧码 21–35，女鞋 36–41；可按目标市场调整配码比例。	Kids EU 21–35, women EU 36–41. Size curve adjusted to your market.
07 **付款** PAYMENT	30% 定金，70% 见提单副本；T/T 电汇。	30% deposit, 70% against B/L copy. By T/T.
08 **验货** QC	产中巡检 + 出货前全检，出货前提供照片与视频报告。	Inline inspection plus full pre-shipment check, with photo and video report before dispatch.
09 **出货** SHIPPING	FOB 青岛 / 上海；CIF、DDP 可谈；欧洲及俄语区可安排郑州中欧班列。	FOB Qingdao / Shanghai; CIF and DDP on request. Rail freight via Zhengzhou–Europe Express available.
10 **售后** AFTER-SALES	质量问题按双补发或退款，24 小时内响应。	Defective pairs replaced or refunded. Response within 24 hours.


样品间 · 7 大系列 · SAMPLE ROOM


产线 · LINE


质检 · QC


出货装车 · DISPATCH

2,000㎡
自有厂房 OWN PLANT

50万双
年产能 PAIRS A YEAR

2条
全程产线 LINES

FACTORY VISIT WELCOME
欢迎验厂 · 郑州机场接机 · 随时预约

> *"Send us your style list — we quote within 24 hours."*
> 把款式清单发给我们，24 小时内报价。

试单流程 HOW IT WORKS

From first message to bill of lading

01 **选款** Send your style list

02 **打样** Sample in 7–15 days

03 **定金** 30% deposit

04 **生产验货** Production & QC report

05 **出货** Ship & after-sales

郑州鸢朋电子商务有限公司
Zhengzhou Yingpeng E-Commerce Co., Ltd. · Yanshi Industrial Belt, Henan, China

EMAIL
zcmmhu@qq.com

WHATSAPP / WECHAT
+86

本政策适用于首次合作试单客户，最终条款以双方签署的合同为准。
This policy applies to first-time trial orders; final terms are per the signed contract.

© 2026 Yingpeng Footwear
YP-TO-2026-11